

Message Text

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PAGE 01 ASUNCI 03246 151318Z

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FM AMEMBASSY ASUNCION

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E.O. 11652: N/A

TAGS: BEXP, AR, BR, PA

SUBJECT: YACYRETA HYDROELECTRIC PROJECT: SIEBENSOHN
VISIT TO ASUNCION

REF: BA 5512

1. ALLIS CHALMERS TURBINE DIVISION SALE MANAGER FRED SIEBENSOHN ACCOMPANIED BY ALLIS CHALMERS REPRESENTATIVE IN ARGENTINA, MARCELO BECCAR VARELA, MET WITH AMBASSADOR AND COMMERCIAL ATTACHE AFTERNOON OF AUGUST 14. FULL DISCUSSION WAS HELD ON CURRENT STATUS OF BOTH HYDROELECTRIC PROJECTS (ITAIPU AND YACYRETA) AND ALLIS CHALMERS' PLANS REGARDING POSSIBLE PARTICIPATION.

2. LATER IN EVENING SIEBENSOHN MET WITH HANS KRAUCH, PARAGUAYAN TECHNICAL DIRECTOR, ITAIPU BI-NATIONAL ENTITY, AND CONTINUED DISCUSSION OF TOPICS COVERED EARLIER IN THEIR RIO MEETING. SIEBENSOHN STATED THAT ALLIS CHALMERS CONTINUES TO BE VERY INTERESTED IN PARTICIPATION ITAIPU PROJECT AND WAS QUITE ENCOURAGED ABOUT PROSPECTS FOR SUCH PARTICIPATION AS RESULT OF RIO AND ASUNCION VISITS.

3. REGARDING YACYRETA PROJECT SIEBENSOHN SAID THAT AS
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RESULT OF VISIT TO ASUNCION HE WOULD RECOMMEND TO THE

U.S. YACYRETA CONSORTIUM THAT THE PLAN TO MAKE AN
UNSOLICITED BID AS SUGGESTED EARLIER BE CAREFULLY
REVIEWED. HE INDICATED THAT HE BELIEVED SIGNIFICANT
MODIFICATIONS IN THE APPROACH SHOULD BE MADE.
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